



Retailer-Driven Consolidation Program



Collaboration Creates Multi-Vendor Consolidation

Retailer Consolidation: Simply, the consolidation program allows retailers to create a multi-vendor 'master' purchase order, so that many small orders can ship together as one big truckload rather than in multiple LTLs. Depending on product velocity retailers can create 100% truckload consolidation. It reduces dock congestion, minimizes out-of-stocks and offers improved ordering flexibility - all translating to efficiency and cost savings.

Consolidation Delivers Solutions

Retailers will realize:

- Increased supplier price competition
- Increase inventory turns
- Lower order minimums
- Decreased safety stock levels
- Decrease inventory costs
- Increase efficiency
- Decreased vendor management time and costs
- Decreased dock congestion by receiving one TL shipment instead of multiple LTL

Suppliers will realize:

- Lower shelf prices
- Decreased inventory costs
- Improvement in product quality
- Full warehousing, transportation and order visibility
- Maximize production efficiency
- Increased delivery performance
- Preferred status to retailers
- Reporting of supplier scorecards